

Newable



Helping businesses to thrive

Newable

Supply Bromley

Part of Bromley Business Growth

Aims

- A supply chain project supporting under-represented businesses to become fit and ready to supply.
- Introducing them to new contract opportunities, supporting their application and securing new contracts.
- Working with local, regional and national buyers, particularly Bromley's anchor businesses, to open up their supply chain and frameworks to Bromley suppliers
- Working with Inclusive Supply Chain (London wide opportunities), Bromley BIDs (Orpington, Bromley, Beckenham & Penge), Bromley Business Hub



Target sectors

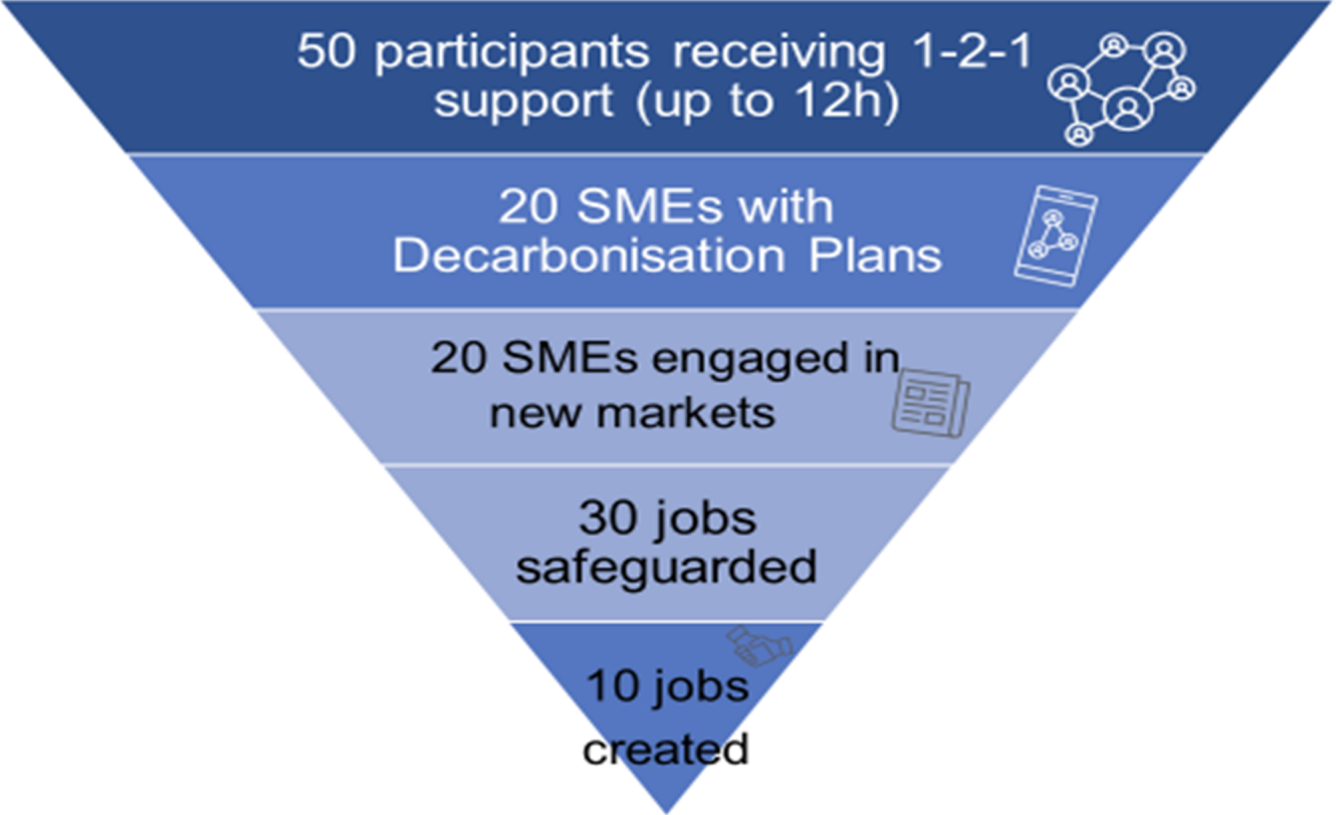
Sector-agnostic but expected interested sectors are:

- Accommodation
- Arts, Entertainment and Recreation
- Business Services
- Construction and Allied Trades
- Consumer
- Creative
- Education and technology
- Food Services and Catering
- Health
- Transportation and Storage
- Wholesale and Retail

Key Delivery Events

- Outreach to relevant local businesses
- Supply readiness workshops - open to all
- Business Diagnostic completed to analyse needs – focus on becoming contract ready, winning contracts & Net Zero
- 1-2-1 Business Support – face to face & virtual
- Business opportunity alerts – relevant contract opportunities sent to Bromley businesses
- Meet the buyer– buyers with current live opportunities have pre-arranged meetings with potential suppliers – selected relevant businesses.

Outcomes



What does this mean?

- Become fit to supply – understand the buying process and have basic policies
- Become ready to supply – have all policies and procedures in place, ready to bid for work
- Receive alerts for selected new opportunities – we do the legwork to find relevant potential new contracts
- Meet key buyers with live opportunities – pitch to buyers
- Access to bespoke opportunities – a chance to meet and discuss requirements with selected buyers
- One-to-one and one-to-many support from experienced advisers

How we can work together?

Introductions to your procurement teams & details of opportunities for local business to buy from you .

Promote the programme leveraging your social and print media communications with your local businesses

Introductions to your relevant networks including:

Tier 1 suppliers & Section 106 opportunities

Local anchor institutions such as NHS Trusts, Universities etc.

Work with you to identify opportunities to increase your supply chain

Discuss how local businesses might benefit by us delivering our events locally to ensure they are accessible to them

Introductions to local BIDs & businesses that need support to be fit & ready to supply –such as those who have applied for your opportunities and not been successful

Understand the services you want delivered by Section 106 agreements & work to reach your targets for developers to award contracts to local businesses

Thank you

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